



# Ninepoint Global Real Estate Fund

## February 2022 Commentary

Year-to-date to February 28, the Ninepoint Global Real Estate Fund generated a total return of -12.45% compared to the MSCI World IMI Core Real Estate Index, which generated a total return of -7.71%. For the month, the Fund generated a total return of -4.18% while the Index generated a total return of -2.77%.



**Jeff Sayer, CFA**  
Vice President, Portfolio  
Manager

With Omicron in the rear-view mirror from a market perspective, investor attention has shifted to the terrible events in the Ukraine. Fear, uncertainty and doubt are now oscillating rapidly between the developments in Europe and the impending cycle of interest rate hikes required to tame inflation. Essentially, we have been caught in a global growth scare, which has traditionally resulted in a 10% to 20% drawdown in equities. Given this challenging backdrop, it is helpful to look at similar periods in history to try to figure out the most probable path forward for the equity markets.

The annexation of Crimea in February 2014 is likely the most similar period in recent history to the ongoing invasion of the Ukraine, which triggered a 5% drawdown for the S&P 500. However, by the time Russian forces completely seized control, the market had recouped all these losses. It was a case of "buy-the-invasion" since the conflict remained relatively contained. Scenes from the Ukraine are admittedly more horrific today but, if NATO is not dragged into the war, investor sentiment probably can't get any worse.

Turning to the interest rate cycle, monetary tightening from December 2015 to December 2018 is likely the most similar period to today's environment. Although the pace of interest rate hikes will be more rapid in 2022 (the market is currently expecting five hikes through the year), it is useful to look at the market's performance in 2016 to understand the reaction to the initial hikes. Essentially, equities experienced a broad 10% drawdown across most sectors but began to rebound after bottoming in late February 2016 and continued to rally through the tightening cycle for the next couple of years.

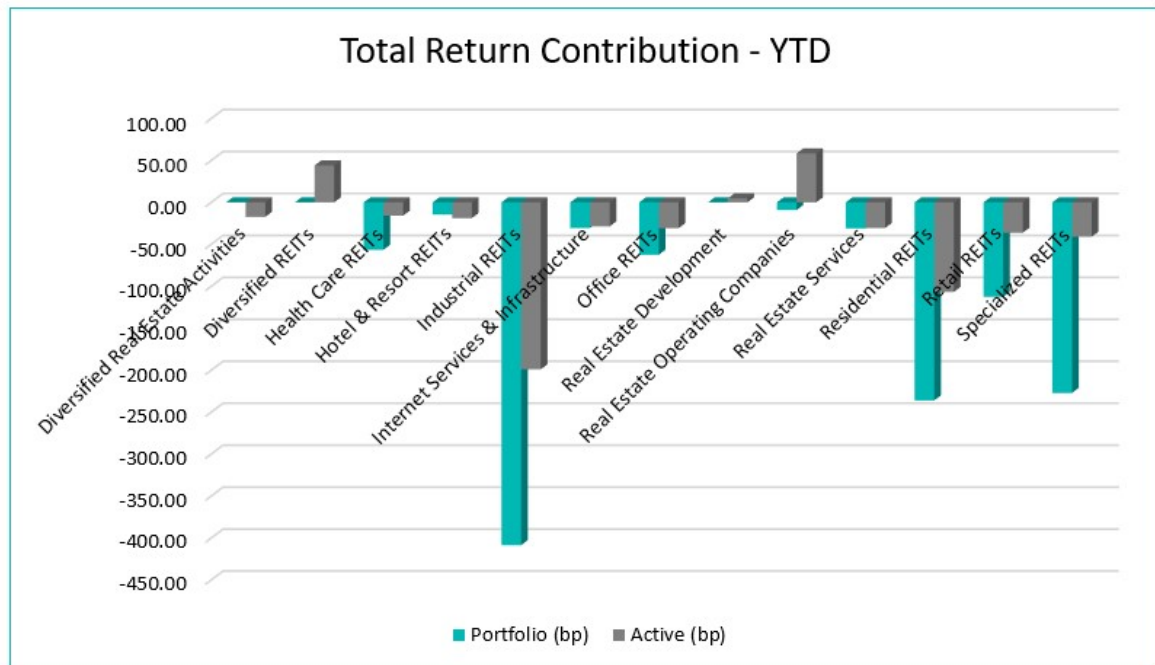
Putting it all together, a 5% drawdown related to the Ukraine-Russia conflict and a 10% drawdown related to the interest rate cycle would put the S&P 500 at approximately 4080, which coincides with just under 18x forward earnings (almost exactly back to the valuation levels prior to the Covid-19 pandemic). Although the market touched 4114 on February 24, it is impossible to know if the final low has been put in place but as we get through the March 10th US CPI print and the March 16th FOMC meeting, any signs of stability in Europe could trigger a relief rally. Further, if inflation finally begins to moderate and the pace of interest rate hikes slows relative to market expectations, prior cycles have shown that the equity markets can rally through a period of rising interest rates. It is only when the yield curve inverts, and the Fed ends the tightening cycle that we need to prepare for a more significant downturn.

So, although investors should expect choppy performance throughout the year, especially leading up to and coming out of the initial interest rate hike, with long-term interest rates still below 2.0% and consensus earnings growth of 8.5% in 2022 (according to FactSet), this should be another year of positive returns for the broad equity markets, irrespective of the difficult start. In keeping with our mandates, we are concentrating our fundamental analysis on high quality, dividend growth companies and real asset investments, including real estate and infrastructure, given the attractive risk/reward outlook over the next two to three years from recent price levels.

After a fantastic 2021, there wasn't a single positive contributor to the year-to-date performance of the Ninepoint Global Real Estate Fund by sub-industry while top detractors by sub-industry included Industrial

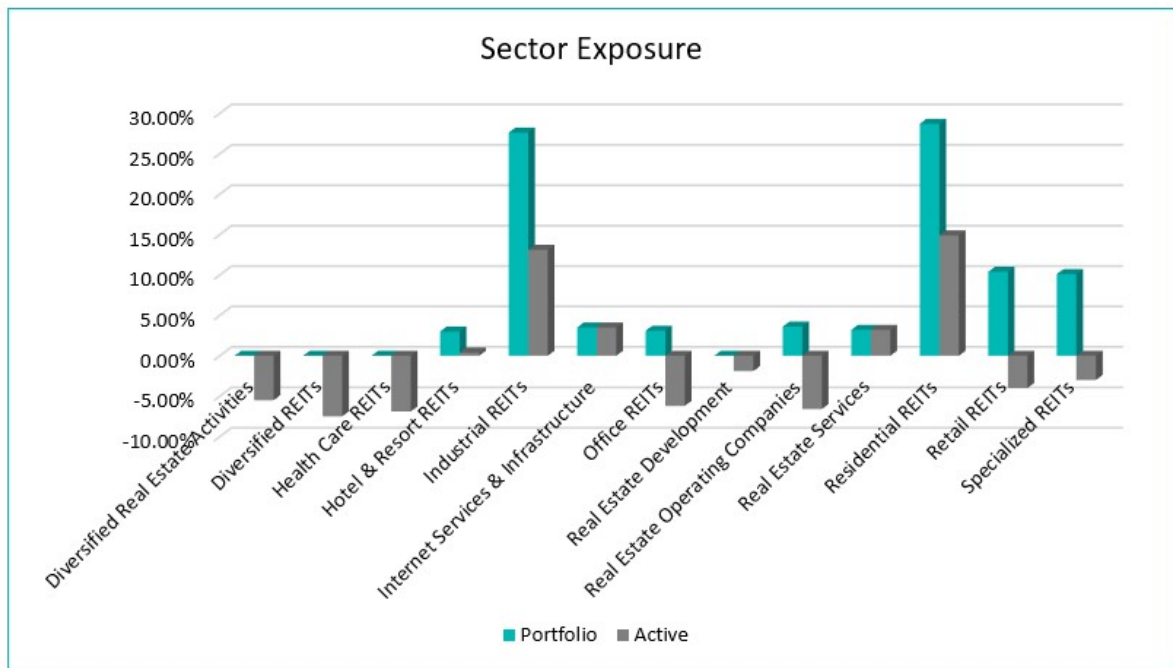
REITs (-409 bps), Residential REITs (-236 bps) and Specialized REITs (-227 bps) on an absolute basis.

On a relative basis, positive return contributions from the Real Estate Operating Companies (+58 bps), Diversified REITs (+43 bps) and Real Estate Development (+5 bps) sub-industries were offset by negative contributions from the Industrial REITs (-197 bps), Residential REITs (-107 bps) and Specialized REITs (-41 bps) sub-industries.



Source: Ninepoint Partners

We are currently overweight Residential REITs, Industrial REITs and Internet Services & Infrastructure while underweight Diversified REITs, Health Care REITs and Real Estate Operating Companies. In 2021, sub-industry allocation decisions were the key to outperformance in the Real Estate sector and we expect this dynamic to continue into 2022. We believe that the significant year-to-date correction in the Real Estate sector offers the opportunity to initiate new positions or add to existing holdings of high-quality secular winners that can generate exceptional cashflow growth through the business cycle.



Source: Ninepoint Partners

The Ninepoint Global Real Estate Fund was concentrated in 28 positions as at February 28, 2022 with the top 10 holdings accounting for approximately 38.2% of the fund. Over the prior fiscal year, 18 out of our 28 holdings have announced a dividend increase, with an average hike of 10.9% (median hike of 4.6%). Using a total real estate approach, we will continue to apply a disciplined investment process, balancing valuation, growth and yield in an effort to generate solid risk-adjusted returns.

**Jeffrey Sayer, CFA**  
 Ninepoint Partners

NINEPOINT GLOBAL REAL ESTATE FUND - COMPOUNDED RETURNS<sup>1</sup> AS OF JANUARY 31, 2024 (SERIES F NPP132) | INCEPTION DATE: AUGUST 5, 2015

	1M	YTD	3M	6M	1YR	3YR	5YR	INCEPTION
Fund	-1.3%	-1.3%	12.0%	0.4%	-6.1%	2.6%	3.8%	5.9%
MSCI World IMI Core Real Estate NR (CAD)	-2.6%	-2.6%	12.3%	2.7%	-2.3%	1.8%	0.8%	2.7%

Effective February 7, 2017 the Sprott Global REIT & Property Equity Fund's name was changed to Sprott Global Real Estate Fund, subsequently on August 1, 2017 becoming Ninepoint Global Real Estate Fund.

<sup>1</sup>All returns and fund details are a) based on Series F units; b) net of fees; c) annualized if period is greater than one year; d) as at February 28, 2022; e) 2015 annual returns are from 08/04/15 to 12/31/15. The index is 100% MSCI World IMI Core Real Estate NR (CAD) and is computed by Ninepoint Partners LP based on publicly available index information.

**The Fund is generally exposed to the following risks. See the Simplified Prospectus of the Fund for a description of these risks: capital depletion risk, concentration risk, credit risk, currency risk, cybersecurity risk; derivatives risk, emerging markets risk, equity real estate investment trust (REIT) risk, exchange traded funds risk, foreign investment risk, income trust risk, inflation risk, interest rate risk, liquidity risk, market risk, preferred stock risk; real estate risk; regulatory risk; securities lending, repurchase and reverse purchase transaction risk; series risk; short selling risk; specific issuer risk; substantial securityholder risk; tax risk.**

Ninepoint Partners LP is the investment manager to the Ninepoint Funds (collectively, the "Funds"). Commissions, trailing commissions, management fees, performance fees (if any), and other expenses all may be associated with investing in the Funds. Please read the prospectus carefully before investing. The indicated rate of return for series F units of the Fund for the period ended February 28, 2022 is based on the historical annual compounded total return including changes in unit value and reinvestment of all distributions and does not take into account sales, redemption, distribution or optional charges or income taxes payable by any unitholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. The information contained herein does not constitute an offer or solicitation by anyone in the United States or in any other jurisdiction in which such an offer or solicitation is not authorized or to any person to whom it is unlawful to make such an offer or solicitation. Prospective investors who are not resident in Canada should contact their financial advisor to determine whether securities of the Fund may be lawfully sold in their jurisdiction.

The opinions, estimates and projections ("information") contained within this report are solely those of Ninepoint Partners LP and are subject to change without notice. Ninepoint Partners makes every effort to ensure that the information has been derived from sources believed to be reliable and accurate. However, Ninepoint Partners assumes no responsibility for any losses or damages, whether direct or indirect, which arise out of the use of this information. Ninepoint Partners is not under any obligation to update or keep current the information contained herein. The information should not be regarded by recipients as a substitute for the exercise of their own judgment. Please contact your own personal advisor on your particular circumstances. Views expressed regarding a particular company, security, industry or market sector should not be considered an indication of trading intent of any investment funds managed by Ninepoint Partners. Any reference to a particular company is for illustrative purposes only and should not to be considered as investment advice or a recommendation to buy or sell nor should it be considered as an indication of how the portfolio of any investment fund managed by Ninepoint Partners is or will be invested. Ninepoint Partners and/or its affiliates may collectively beneficially own/control 1% or more of any class of the equity securities of the issuers mentioned in this report. Ninepoint Partners and/or its affiliates may hold short position in any class of the equity securities of the issuers mentioned in this report. During the preceding 12 months, Ninepoint Partners and/or its affiliates may have received remuneration other than normal course investment advisory or trade execution services from the issuers mentioned in this report.

Ninepoint Partners LP: Toll Free: 1.866.299.9906. DEALER SERVICES: CIBC Mellon GSSC Record Keeping Services: Toll Free: 1.877.358.0540