



## Director, Alternative Income Group

### About Ninepoint Partners LP:

- Ninepoint Partners manages unique alternative investment solutions that offer investors the benefits of better diversification. We target investment strategies that are uncorrelated from traditional asset classes, with the goal of lowering overall portfolio risk.
- As a team, we have a long track-record of managing alternative income, real asset and alternative core strategies.
- Ninepoint Partners, a wholly owned subsidiary of Ninepoint Financial Group, has ~75 employees and has \$6.1 billion in assets under management which includes institutional contracts.

### The Position:

As a Director in the Alternative Income Group, your primary role will be to oversee Ninepoint's private debt Portfolio. Using your credit skills, you will appropriately assess the risk in the credit portfolio; consisting of cash flow loans, asset-based loans and trade finance facilities (factoring, purchase order financing or supply chain financing). You will contribute to the management of credit risk oversight by developing, implementing and managing strategies, tools and processes to effectively understand risk, measure, manage and communicate across private credit strategies.

### Key Accountabilities include but not limited to:

- Assess and manage risk in private credit portfolio consisting of trade finance, asset based loans and cash flow loans.
- Design, develop and implement effective credit risk oversight policies and processes across the credit life cycle of private debt strategies to align with fund objectives and mandates.
- Research, identify and utilize new tools and methods to assess, manage and optimize risk parameters.
- Become a subject matter expert by developing in-depth knowledge of key industries and financing structures found in credit portfolios across Ninepoint sub-advisors.
- Proactively act as a bridge between sub-advisors and Ninepoint sales team to effectively resolve investor questions and concerns.
- Act as a liaison between various internal groups to ensure timely and efficient information flow.

### **Functional Competencies:**

- Knowledge of credit risk management as it relates to commercial or corporate credit.
- Knowledge of portfolio management as it relates to commercial and corporate loans.
- High-level understanding of financial measures of risk, advanced knowledge of risk management best practices, current regulatory requirements and industry best practices.
- Rigorous problem-solving ability with high level of attention to detail.
- Strong financial analysis skills, solid deductive reasoning, sound judgment and creativity.
- Ability to thrive in a very fast-paced environment.
- Must be a team player with strong work ethic.
- University degree in Business, Commerce, Economics or Finance; MBA, CPA, CFA an asset.
- 10-15 years of experience in commercial or corporate banking preferred.

Ninepoint Partners LP welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

To apply for this position, please send your resume and cover letter to [careers@ninepoint.com](mailto:careers@ninepoint.com) with the position title Director in the subject line. We thank all applicants for their interest; however, only qualified candidates will be contacted.

Ninepoint Partners does not accept unsolicited agency resumes or phone calls.