

Associate, Alternative Income Group

About Ninepoint Partners LP:

- Based in Toronto, Ninepoint Partners LP is one of Canada's leading alternative investment firms with approximately \$6.8 billion in assets under management & assets under administration.
- Committed to helping investors explore innovative ways to manage portfolio risk.
- Ninepoint Partners LP offers a diverse set of mandates including real assets, liquid alternatives and alternative income.

The Position:

As Associate in the Alternative Income Group, your primary role is assisting the team in overseeing sub-advisor(s) focused on alternative investments and external institutional strategies (traditional equity, traditional fixed income and alternatives). With your experience and knowledge, you will appropriately assess the risk in the portfolios; consisting of cash flow loans, asset-based loans, trade finance facilities (factoring, purchase order financing or supply chain financing), hedge funds, private equity, infrastructure and real estate. You will contribute to the oversight process by developing, implementing and managing strategies, tools and processes to effectively understand risk, measure, manage and communicate across the firm's strategies.

Key Accountabilities include but not limited to:

- Assess and manage risk in alternative strategies consisting of trade finance, asset-based loans, cash flow loans, hedge funds, private equity, infrastructure and real estate.
- Design, develop and implement effective risk oversight policies and processes across Ninepoint sub-advised strategies to align with fund objectives and mandates.
- Research, identify and utilize new tools and methods to assess, manage and optimize risk parameters.
- Become a subject matter expert by developing in-depth knowledge of key industries and financing structures found in portfolios across Ninepoint sub-advisors.
- Proactively act as a bridge between sub-advisors and Ninepoint sales team to effectively resolve investor questions and concerns.
- Participate in and support the development and launch of new investment strategies.
- Support the Institutional Business Development team on the sales cycle from client/consultant prospecting to responding to RFPs/RFIs to assisting with client due diligence and on-boarding.
- Construct model portfolios consisting of a variety of alternative investments and analyze its suitability for pension plans, endowments, foundations, family offices, etc.

- Update product pitches, marketing materials, sales tools and consultant databases.
- Conduct domain research to provide industry intelligence and prepare competitive analysis on similar products in the marketplace.
- Assist with firm wide corporate development initiatives as needed.
- Act as a liaison between various internal groups to ensure timely and efficient information flow.

Functional Competencies:

- Knowledge of credit risk management as it relates to commercial or corporate credit and alternative investment strategies including hedge funds, private credit and private equity.
- High-level understanding of financial measures of risk, advanced knowledge of risk management best practices, current regulatory requirements and industry best practices.
- Rigorous problem-solving ability with high level of attention to detail.
- Strong financial analysis skills, solid deductive reasoning, sound judgement and creativity.
- Ability to thrive in a very fast-paced environment.
- Must be a team player with strong work ethic.
- University degree in Business, Commerce, Economics or Finance; MBA, CPA, CFA considered an asset.
- 3-5 years of experience in commercial or corporate banking preferred.

Ninepoint Partners LP welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

To apply for this position, please send your resume and cover letter to careers@ninepoint.com with the position title **Associate, Alternative Income Group** in the subject line. We thank all applicants for their interest; however, only qualified candidates will be contacted.

Ninepoint Partners does not accept unsolicited agency resumes or phone calls.